客戶常見問題

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本章的四十個問題，都是客戶實際提出的問題，並採用他們自己的措辭。答案刻意寫得簡短，並指向書中載有完整分析的部分。問題按通常提出該等問題的客戶類型分組，但分組並不嚴格：創辦人的問題投資者也會感興趣，而受託人的問題家族辦公室也會關注。每個答案均陳述截至2026年6月30日的情況；如法律正在變動，答案亦會指明。

答案的形式需要略作說明。客戶寧願得到一個附有主要保留條件的直接答案，也不想要一份平衡概述各種可能性的分析，以下答案正是本着這種精神撰寫。如直接答案是「視乎情況而定」，答案便會說明取決於甚麼，因為客戶正需要這項資訊來決定下一步怎樣做。

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